



PY2019 ANNUAL REPORT

SOUTHWESTERN AREA WORKFORCE DEVELOPMENT BOARD

PO Box 1072
Elephant Butte, NM 87935
(575) 744-4857

New Mexico 
Workforce Connection

A Proud Partner of the American Job Center Network

Executive Summary

On behalf of the board of directors, we present this annual report that highlights the successes and challenges encountered in this unprecedented year because of the global pandemic. We have seen growth in many areas of the workforce system prior to and in the face of the global pandemic. Lower unemployment rates and job growth were interrupted by COVID-19 during the program year, however, the partners within the workforce system quickly adapted to providing services virtually. The great strides made after the great recession were met with even greater challenges with the abrupt closure of all businesses due to the public health emergency declaration. Within days, the public workforce system pivoted to meet these challenges with solutions that would provide businesses, job seekers, and youth with a gamut of virtual services and in-person appointments for those without access to technology.

Despite the pandemic, the workforce program in the southwestern area provided 98,230 services to individuals and 21,123 to employers through labor exchange services during the program year.

As required under the Workforce Innovation and Opportunity Act (WIOA), services are not delivered by just one organization, but from a collaborative of workforce partners who are a part of the public workforce system and work together to help employers, job seekers, and youth with their workforce needs. The Southwestern Area Workforce Development Board's administrative entity and One-Stop Operator made great strides in bringing a large contingent of partners together to leverage and coordinate services, especially for those who receive public assistance, are low-income, or basic-skills deficient.

Employers in the region have access to services regardless of their industry. In the Southwestern area, the local board identifies the following as its priority industries: aerospace; agriculture; education; healthcare; logistics and warehousing; manufacturing; mining; and hospitality and tourism. Each of these industries has an essential role in the state's economy and are supported by WIOA to connect employers with skilled workers.

Participant success stories are included in this annual report. They provide a window into the lives of those who participate and benefit from the workforce programs. Those who work and volunteer in the public workforce system are to be acknowledged, as they govern and operate the programs that lead to changing the lives of those in our communities.

Best regards,


Joshua Orozco
Board Chair


Steve Duran
WIOA Administrator

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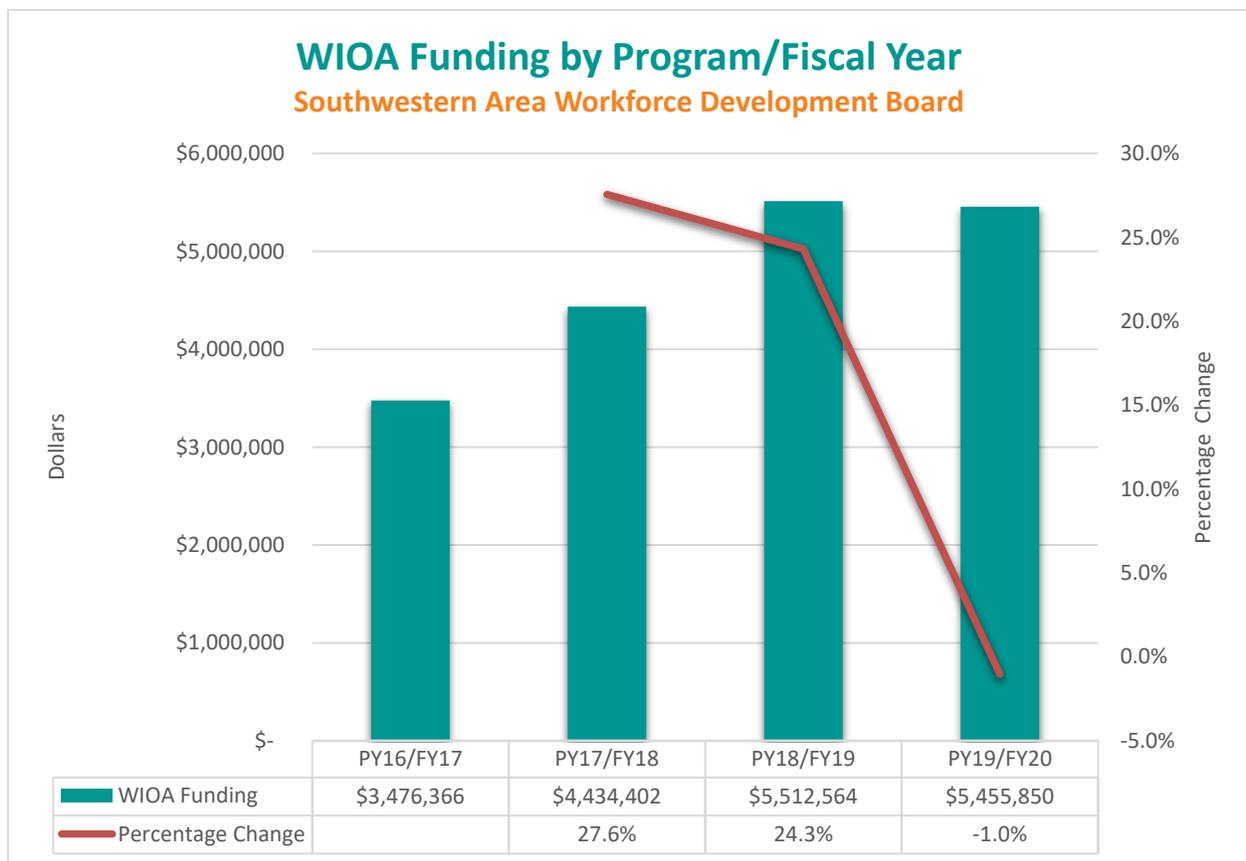
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Budget

The Workforce Innovation and Opportunity Act provides state Governors with funding that support the needs of employers, job seekers, and youth through various funding streams. Pursuant to 20 CFR § 683.710, the local Chief Elected Officials in the Southwestern area of New Mexico are the grant recipients of the funds and work with the Southwestern Area Workforce Development Board to develop a budget to allocate funds for use in the seven counties of Southwestern New Mexico.

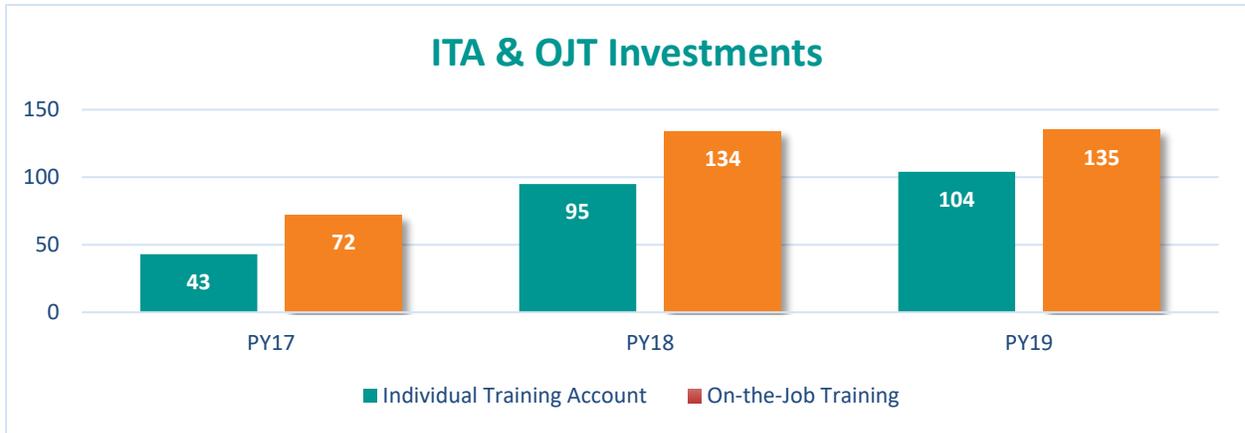
The WIOA Funding by Program/Fiscal Year graph shows the annual formula fund allocations provided by the New Mexico Department of Workforce Solutions to the Chief Elected Officials. The workforce funds increased from \$3,476,366 in PY16/FY17 to \$5,455,850 in PY19/FY20. The additional funds afforded the resources to build capacity within the board’s service delivery model.



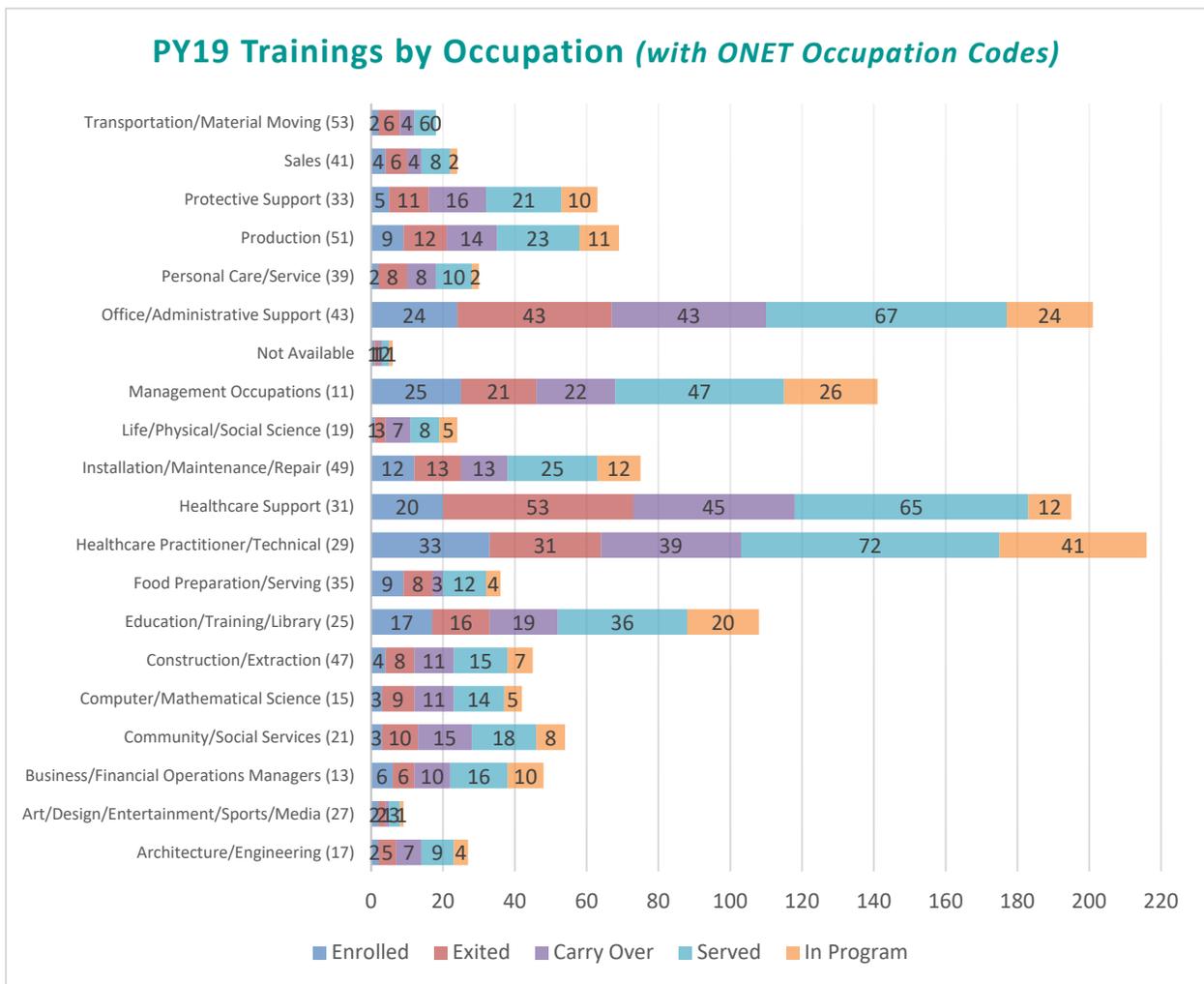
Summary of Service Delivery

Summary of service delivery to adult, dislocated worker and youth: major accomplishments, major challenges and opportunities for improvement for upcoming year.

The Adult and Dislocated Worker service provider ResCare Workforce Services, now named Equus, provided services through the entire seven-county region. They fulfilled 104 Individual Training Account (ITA) contracts and 135 On-the-Job Trainings (OJTs). The following graph shows how the number of investments increased over the last three years.



During PY19, the Adult and Dislocated Worker programs provided training services to a total of 477 participants in 19 different occupational fields. The following graph and supporting table illustrate that 293 participants carried over from PY18 to continue with their training. In PY19, another 184 individuals enrolled with 272 exits. The field that supported the most trainings in PY19 was the Healthcare Practitioner/Technical field with a total of 72 participants, closely followed by 64 individuals interested in Healthcare Support.



In alignment with the Local Four-Year Plan, the SAWDB strengthened its relationships with school districts, training providers, and worked to meet the needs of local employers. One school district approached the SAWDB asking for assistance with their need for more qualified teachers. In PY18, the SAWDB approved a resolution to establish elementary, middle school, and secondary teachers as an occupation-in-demand for those pursuing Level 1 Licensure in the State of New Mexico. The SAWDB staff and service providers worked with local training institutions to create a modified training program for those pursuing Level 1 Licensure. The PY19 Trainings by Occupation graph shows that a total of 36 individuals received training in the Education occupation field.

PY19 saw other successes such as assisting law enforcement with OJTs in Hidalgo and Luna counties, working with Wagner-Peyser and Doña Ana Community College to develop customized training courses for meat cutters and food inspectors to assist with the needs of a large employer in Santa Teresa, and a 64 ITAs for Luna County residents.

Youth Development, Inc. (YDI) became the board's newest WIOA Youth service provider in PY19. Their initial to-do list included hiring and training staff, acquiring tools, supplies and office space, receiving a large caseload from the previous youth provider, and developing partnerships within the communities. They quickly established relationships with employers for work experience sites that provided an array of different opportunities for youth participants. Participating employers include, Animal Haven Vet Clinic, Bayard Elementary, Busy B's Custom Cakes, City of Lordsburg, Columbus Fire Department, Cruces Creatives, Farmers Insurance, Latitude 33, M&M Bayard Auto Services, Parents as Teachers, Real Estate Firm, Socorro Animal Shelter, Solaro Energy, and The Village of Santa Clara Library.

Alamo Navajo School Board, Inc. (ANSBI) is another youth service provider serving the Alamo Chapter of the Navajo Nation in Socorro county. ANSBI served 31 youth participants, exceeding their annual goal of 30. Ten participants graduated from high school, four entered postsecondary education, one entered the military, and one enrolled in an industry-recognized credential program for welding. Various participants entered employment with the Alamo Senior Citizen Center, Magdalena Senior Center, RAKS Building Supply, Inc., and The Good Samaritan Society.

Pandemic Response

The COVID-19 virus triggered the public health emergency declaration by the Governor that transitioned in-person services to virtual services. Within days of the declaration, staff at the workforce centers began providing virtual services from home. Participants in training programs attending in-person classes needed computers and internet access to complete their course work from home as schools closed classrooms and transitioned to online classes. The board quickly modified its supportive services policy to provide computer and internet services to WIOA participants.

When COVID-19 reached the Alamo Navajo community in March 2020, schools were shut down and online education became the only method of delivering instruction. Staff and students were faced with unreliable resources for online learning to include limited internet service. Improvements for the future

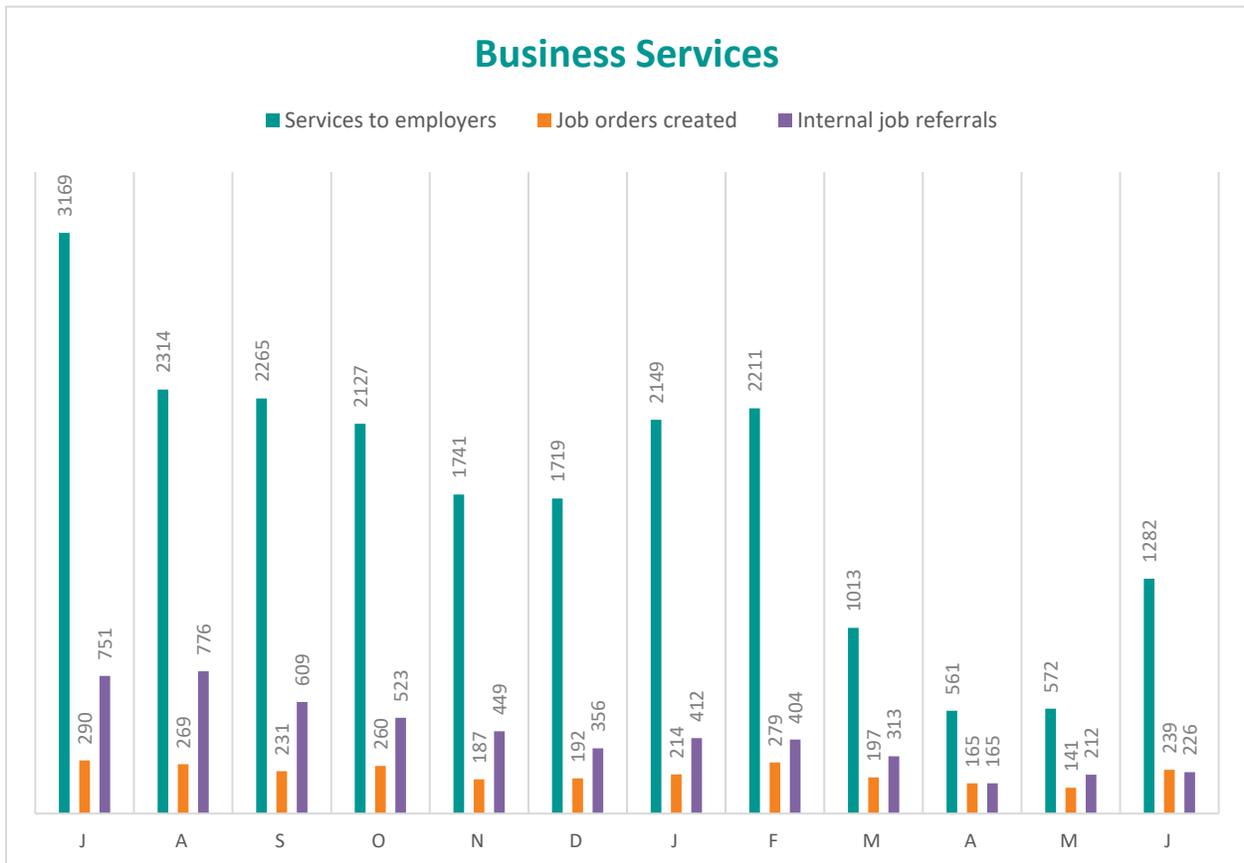
include providing internet connectivity to the community of Alamo for all students as well as ensuring all students have a laptop and all materials needed to create an at-home learning environment.

As employer furloughs and lay-offs immediately grew into the tens of thousands, workforce partners focused on taking care of their respective participants and carved out time to help with providing unemployment insurance (UI) benefits information. By engaging UI claimants, partnering programs looked to identify those who would benefit from career or training services under the Title IB Dislocated Worker program. During the initial months of the pandemic, the Dislocated Worker program placed 30 participants into on-the-job trainings with employers.

Summary of Business Services

Summary of Business Services, major accomplishments, major challenges, and opportunities for improvement for upcoming year.

Business Services started strong in PY19. Illustrated in the following chart, July saw the highest number of services to employers at 3,169 with 290 job orders created. Employer services, job orders created, and internal job referrals went down during the holiday season but increased when the new year rolled around. There was a drastic decrease in services when COVID-19 introduced itself mid-March. The number of job orders created and internal job referrals each stayed under 200 for three consecutive months.



Economic development partnership initiative and projects play a supportive role to employers. One example is the partnership between the New Mexico Department of Workforce Solutions and the Deming Luna County Chamber of Commerce who partnered to host a regional employer workshop in Deming sharing Business Services Information, H-2A Information, Work Opportunity Tax Credit (WOTC) Information, and Business Services Leadership Training. Another example is a statewide Rapid Hire event conducted in December 2019 for a variety of State positions including some with Children, Youth, & Families Department (CYFD). New Mexico Workforce Connection staff was available to assist with interviews in multiple counties throughout the region.

All workforce centers lend themselves as hosts for recruitment events. Some of the employers who utilized space included Dollar General, H&R Block, Harbor Freight, Luna County Detention Center, Mizkan Americas, Red Mountain Produce, Securitas, T-Mobile, the U.S. Census Bureau, and Weck's.

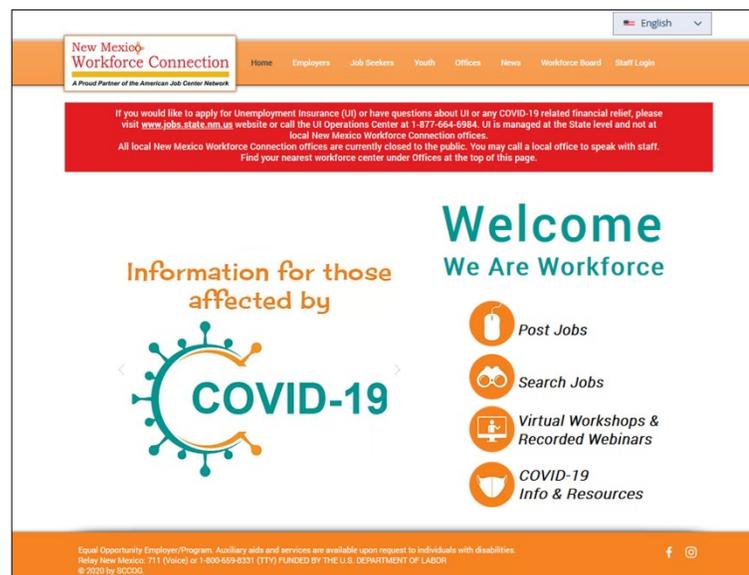
Rapid Response

In coordination with the state's Rapid Response Coordinator, the partners supported the needs of dislocated workers throughout the program year. The partners engaged in providing information on workforce services to individual employed with Empereon Marketing, Sears, and Volt, as well as Concentrix who laid off approximately 100 people in Las Cruces. Lordsburg saw Safe Haven Nursing Home let go approximately 25 staff, and Chino Mines (Freeport McMoRan) in Silver City relieved an estimated 800 workers.

Website Upgrade

In early May 2020 the website, www.EmployNM.com, took on a new look and functionality to better serve employers, job seekers, and youth with a friendlier, easy to navigate site. With the intrusion of COVID-19 affecting so many businesses and workers alike, state COVID-19 information not only for businesses and workers, but for all New Mexicans, were added to the website. Links to the New Mexico Department of Workforce Solutions and the Facebook page promoted the NM Department of Workforce Solutions' webpage All Hands New Mexico that provides a quick and easy method of posting jobs. Virtual workshops and a library of recorded webinars are added as they become available.

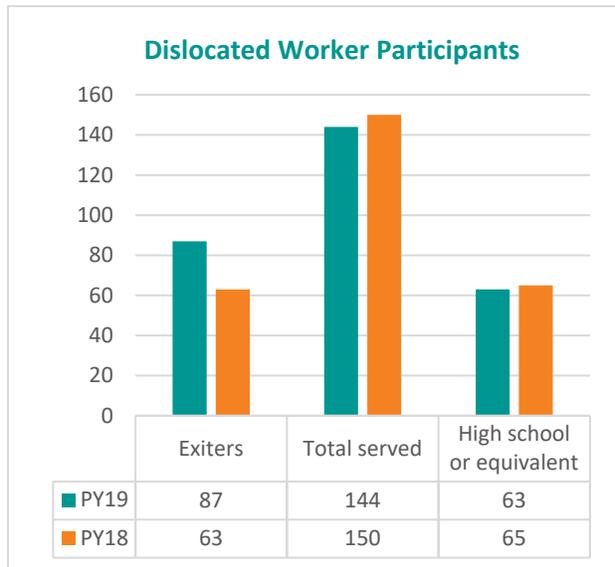
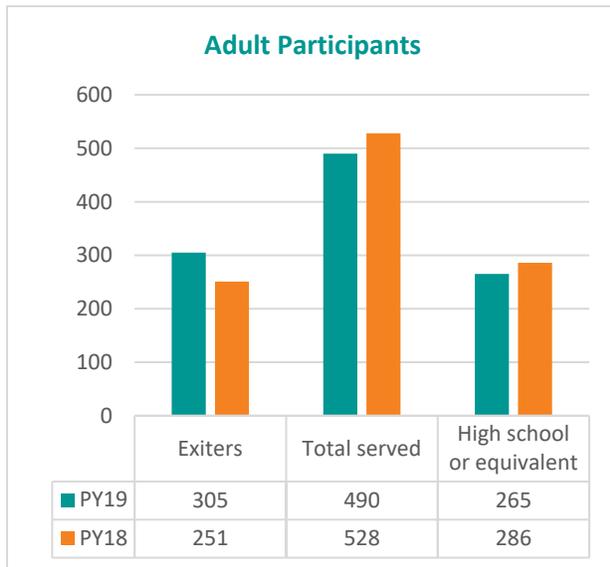
A members-only access houses information and forms for WIOA Title I services providers and other New Mexico Workforce Connection staff.



Performance Metrics

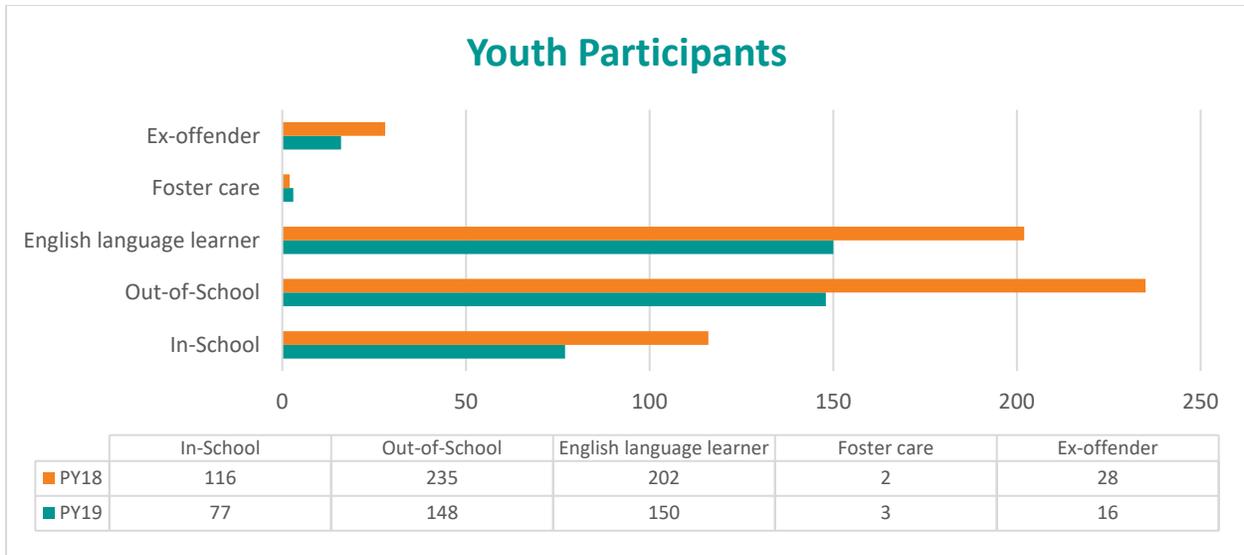
Inclusion of performance metrics to highlight overall performance accountability; major accomplishments, major challenges and opportunities for improvement in upcoming year.

In reviewing the PY19 Local Area Report provided by the New Mexico Department of Workforce Solutions, the Adult program had an increase in the total number of exiters from PY18 to PY19, 251 participants versus 305. They also served a total of 490 participants in PY19, close to the 528 served the previous year. In reviewing the education level of all participants served, a vast majority had a high school diploma or equivalent in both program years; 265 participants in PY19 and 286 participants in PY18.



For the Dislocated Worker services, much of the numbers from PY19 are very comparable to PY18. The greatest difference can be seen in the total number of exiters from the cohort periods. In the April 1, 2019 through March 31, 2020, 87 exiters were served, up from 63 in the prior year. The program also served 144 participants in PY19, which is near the 150 participants serviced in PY18.

Under the Youth services program, individuals served were lower in PY19 than PY18. This was to be expected as the new youth services provider required some time to get acclimated and because of COVID-19. The program served the targeted population, both in-school and out-of-school, and even assisted one more youth from the foster care system in PY19 than in PY18. Overall, 225 youth received services; 150 were English language learner individuals with low levels of literacy or facing substantial cultural barriers, and 16 youth were ex-offenders.



Performance Indicators

Performance indicators are a key measure of performance within the public workforce system for local boards and their service providers. They show the rate of employment after exit for the 2nd and 4th quarters, as well as the median earnings, credential attainment rates, and measurable skills gains.

The following table shows the results of those who exited the Adult, Dislocated Worker and Youth programs. Section 116 of WIOA establishes performance accountability indicators and performance reporting requirements to assess the effectiveness of States and local areas in achieving positive outcomes for individuals served by the workforce development system.

PY19 Performance Indicators	Adult	DW	Youth
Entered Employment (2nd Qtr)	77.4%	64.0%	53.5%
Entered Employment (4th Qtr)	74.4%	80.0%	62.2%
Median Earnings	\$6,583	\$5,517	\$2,622
Credential Attainment	47.3%	56.5%	37.0%
Measured Skills Gain	61.5%	56.3%	14.8%

Prior to and during the initial months of COVID, the demand for dislocated worker services decreased as unemployed workers received unemployment benefits without the need to conduct job searches. Beyond the initial months of COVID, the dislocated worker and youth service providers conducted outreach operations and began enrolling more individuals into training programs, while also working with employers to fill positions through on-the-job training contracts.

Success Story

Inclusion of a maximum of one success story per funding stream, detailing exception outcomes for the participant, relevance to LWDB goals and objectives as stated in local plan.

Adult Success Story

Through a referral from the New Mexico Division of Vocational Rehabilitation (DVR), the southwestern region helped an individual complete an associate degree in Welding Technology. With coordination by Western New Mexico University and a local employer, this participant received welding work experience after receiving his diploma. This participant received a little over \$4,000 in WIOA funds for tuition and books.

This example confirms the success of multiple elements in our PY2016-PY2019 Local Plan. As indicated under section *679.560(b)(2)(i) Expanding Access to Core Program Services* found on page 54, our “One Team” approach is in place. Cross-training of staff and a referral system is mentioned numerous times in the Plan to include on page 56 under section *679.560(b)(2)(iii) Improving Access to Activities for Postsecondary Credentials*, again on page 63 under section *679.550(c) Develop Training for All Core Partners*, also under sections *679.560(b)(13) and 679.560(c) Individuals with Disabilities* on page 76, and of course on page 91 under section *679.560(c) Coordination of Referrals*. Although the ideal statewide referral system is still in the development stages and not yet in place, our partners are proving they are making the best of the current process.

Dislocated Worker Success Story

A customer visited New Mexico Workforce Connection in Socorro in December 2019 as a dislocated worker to file for unemployment because of a recently lost job. Staff at NMWC asked the customer if there was interest in going back to school. The customer said that she wanted to be a dental assistant but could not afford the education. Staff explained the tuition assistance program and the supportive services available. There was a dental program starting in January 2020 in Albuquerque. Although the daily commute totaled more than two hours roundtrip, the customer was eager to apply. She began the dental program and received transportation and childcare assistance. What makes this participant’s story exceptional is her determination to live her dream and provide for her children. She did not let the time away from her children hold her back. With transportation and childcare assistance provided as supportive services, there were no obstacles left for her.

A large portion of our region is considered rural and transportation is a barrier for many participants. In the board’s local plan, page 85 under section *679.560(b)(10) Coordination of Supportive Services* states that “*The Board will periodically examine its supportive services policies to be reflective of the needs of its participants*”. To assist with transportation costs, the supportive services policy was revised in PY18 removing a daily and weekly maximum for transportation assistance to support those who need to travel farther than average distances. The maximum daily amount a participant could receive for childcare was also increased by removing the weekly maximum amount that originally limited participants to having childcare support only three days a week.

Youth Success Story

A youth studying computer programming at New Mexico Tech returned home during spring break in March 2020. Due to COVID, he was unable to return to in-person classes. The youth visited New Mexico Workforce Connection in search of work experience. He was matched with a recent startup company in his hometown. Workforce staff identified this placement as an ideal opportunity for him because the work site required development of UPC codes for retail merchandise that was being shipped. His job was to add UPC codes to merchandise and track them in inventory before shipment. With his love for computer programming, he enjoyed this work and recently purchased a car to provide him with reliable transportation. He completed his work experience and returned to New Mexico Tech, grateful to the program for helping him gain skills and funds to continue his education. His long-term goals are to move to San Mateo, CA and work for Roblox developing computer games.

Labor Market Summary

Labor market summary highlighting how reported activities impacted local regional economy, business sectors, or career pathway outcomes; opportunities for improvement or focus for upcoming year.

Sector Partnership Strategies

At the start of PY19 in July 2019, the Southwestern Workforce Development Area experienced growth with many of its initiatives to improve the public workforce system, such as with sector partnership strategies. In March 2020, these activities were abruptly redirected to a virtual service delivery model where limited physical contact was the priority at the seven workforce offices in the Southwestern area.

In October 2019, the planning committee of the SAWDB created a Career Pathways Plan from the U.S. Department of Labor's model. The Career Pathways plan describes the process for engaging employers, education, and the partners within the public workforce system. The planning committee also designated health care and education as the two targeted industries for sector partnership strategies. In November 2019, the SAWDB passed resolutions to approve the planning committee's career pathways plan and two designated industries.

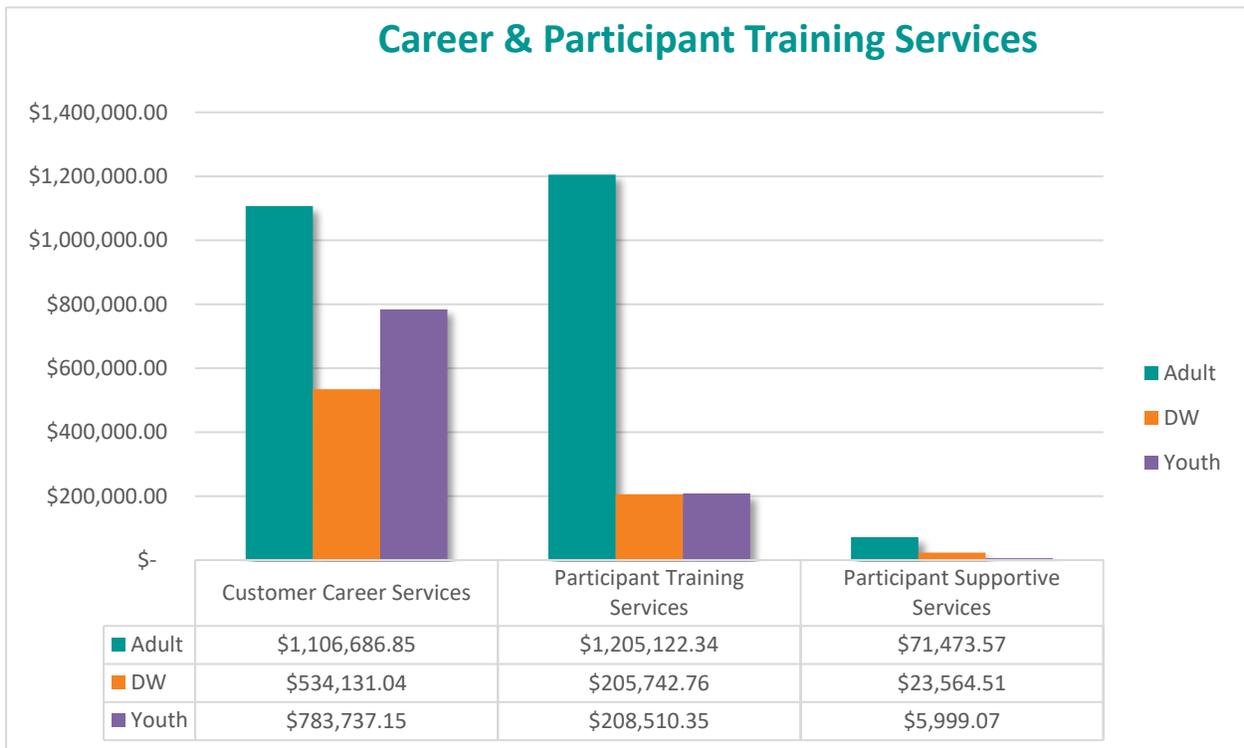
In January 2020, through the New Mexico Department of Workforce Solutions, Maher & Maher kicked off the sector partnership training in the Southwestern Area. The training provided the community and partners an opportunity to learn more about the sector partnerships and the benefits to employers. The training described how sector strategies are driven by data and that they are founded on a shared regional vision, as well as being guided by industry. They lead to strategic alignment and transform how services are delivered.

Approximately 54% of the Southwestern Area's Individual Training Accounts (ITA) provided participants with training for the healthcare industry. The majority of those trainings are for dental assistants and hygienists, nursing assistants, pharmacy technicians, and registered nurses. In the area of education, 10% of the ITA participants trained as elementary school teachers. In PY20, this is expected to grow

through the coordination of workforce services with public schools, such as Cobre Schools, Las Cruces Public Schools, and other school districts.

The investments made with the WIOA funds made a positive impact on the regional economy. The programs served 859 individuals with training and supportive services to support the needs of employers with a skilled and ready workforce. In partnership with the WIOA Title III employment services program, 98,230 and 21,123 labor exchange services were provided to individuals and employers during the program year, respectively.

Under WIOA Title I, the Adult, Dislocated Worker, and Youth programs invested \$4,144,967.64 through career, training, and supportive services, as shown in the Career & Participant Services graph. The priority of service targets individuals on public assistance, those who are low income, and basic skills deficient. The return on investment with WIOA dollars reduces the need for public assistance dollars and the increases the participants’ higher earnings potential over a lifetime. In addition to the employers, the participants, public, and society reap the benefits of the workforce services provided.



The implementation of the Sector Partnership Strategies, beginning with the health care and education fields, aligns with the Local Four-Year Plan in numerous ways. The need for more qualified workers in the health care and education field has been voiced by local employers in the region. The SAWDB has begun working with training institutions to create customized training programs to meet employers’ needs. These collaborations have increased and strengthened relationships with local employers and educational institutions. Cross-training equips workforce partners with the knowledge to educate employers, job seekers, and other workforce customers about available services and opportunities.

Focus for Next Program Year

Due to the pandemic, the board will continue to focus on meeting the needs of customers through virtual and in-person appointments. Exploring virtual platforms and other types of technology that can deliver effective and efficient services is a board goal. The public workforce system has adapted quickly to meet the needs of its customers and will continue to work with its partners to provide positive outcomes to those served in accordance with the board's four-year plan.

The board has developed strong bonds with its workforce partners and other community-based organizations. The partners made a positive difference in the level of services offered to employers, job seekers, and youth. The partners have developed strategies, braided resources, and cross-trained their staffs on the wide array of programs within the public workforce system. Over 30 partners are now engaged in monthly workforce partner meetings and work to coordinate services, leverage resources, and seek additional funding.

Continuous Quality Improvements

Continuous quality improvement activities; specifically, outcomes of customer/business surveys and how input is reflected in direct changes to system and/or program delivery.

Customer Satisfaction

Continuous quality improvement begins with customer feedback. A customer survey was created as an "emoji" survey for a touch-screen computer where customers are asked to *"Please Rate Your Experience"*. Customers exiting the workforce center only need to tap one of three colorful emojis that best describes their workforce visit: Satisfied, Neutral, Unsatisfied. This survey was launched at the Las Cruces Workforce Center in October 2019 and in the first 19 days 147 responses were received with a 95.2% satisfaction rating. With the decision to make surveys appealing and fun, it yielded a greater participation rate. This survey will be implemented in all the workforce offices in PY20.

The Adult and Dislocated Worker program provides a survey to all their participants, including employers. During PY19, survey satisfaction ratings were above 93% with seven consecutive months receiving a 100% satisfaction rating.

Partner Input and Coordination

To address overall feedback received by customers, workforce partners, and staff, the One-Stop Operator holds staff trainings to improve customer service. One full-day in-person training consisted of fun activities that invited lots of engagement and enhanced communication between staff and partners. With Site Review Surveys, the One-Stop Operator monitors environmental issues related to the building, safety, and security. She also observes customer interactions, inspects equipment, and addresses and follows up on issues when needed.

Partnership Engagement Strategies

Examples of partnership engagement strategies and outcomes; specifically, with required partners such as vocational rehabilitation, adult education, Wagner-Peyser programs. Highlight examples of partnership engagement that improved or enhanced the experience for customers and businesses; opportunities for improvement for upcoming year.

New Center

In board Local Four-Year Plan for PY2016-PY2019, Goal #7 states: *The Southwest Region does not have adequate facility space to satisfy the One-Stop concept.* In January 2020, partners began operations in a new space leased at a newly developed plaza in Sunland Park to support the needs of the small community and the border industrial area in Santa Teresa that employs over 4,000 employees. The 2,100 square foot space contains a reception and waiting area, five resource computers, conference room, and a separate office for co-located partners providing the following services: Adult & Dislocated Worker services, Youth services, and Wagner-Peyser services. A fourth office is available for other partners to use when needed, such as DVR.

Partner Engagement

The One-Stop Operator hosts monthly Workforce Partner meetings. In addition to core partners (WIOA Title I service providers, Adult Education Services, Wagner-Peyser, Division of Vocational Rehabilitation, Job Corps), attendees include Las Cruces Public Schools, Gadsden Independent School District, City of Las Cruces, The Greater Las Cruces Chamber of Commerce, The Village of Reserve, Lordsburg Hidalgo County Chamber of Commerce, the City of Deming, Goodwill Industries, Western New Mexico University, University of New Mexico in Valencia, SLStart, Help-NM, Administrative Entity staff, and more. Among other items, partners discuss joint community activities such as job fairs.

Job Fairs

The workforce partners had a major job fair July 11, 2019 at the Las Cruces Convention Center in partnership with the City of Las Cruces, The Greater Las Cruces Chamber of Commerce, and Mesilla Valley Economic Development Association. They welcomed over 40 employers and over 300 job seekers. The City of Las Cruces hosted another large job fair at the same venue in October 2019. This job fair was sparked by DVR who saw the success of the July job fair and wanted to provide a large variety of employment opportunities for their customers. At both events, booths were available for on-the-spot interviews, computers and printers were available to print résumés for job seekers. Staff also hosted two Résumé & Interview Workshops. Staff from various agencies volunteered with a multitude of tasks including registering job seekers as they entered the job fair and asked them and employers to complete surveys. Having approximately 40+ staff and volunteers in attendance enhanced the experience for both the job seekers and employers.

Pilot Program

In 2019, the Adult & Dislocated Worker and Youth service providers teamed up with Doña Ana Community College (DACC) on a new pilot program called Integrated Training Program (ITP). It was created as a fast-track program allowing individuals to attend college courses while earning their General Education Diploma. DACC invited workforce staff to their orientations where staff co-enrolled students into the program. New Mexico Workforce Connection was able to provide tuition assistance for DACC students.

Mock Interviews

A statewide project, developed by the NM Department of Workforce Solutions, was initiated in November 2019. Talks began early for the “Mock It Till You Rock It” mock interviews for high school students initiative. To begin discussion on the how-to’s, New Mexico Workforce Connection staff began meeting with Las Cruces Public Schools staff in fall of 2019 when the partners first heard whispers of the idea. The events were scheduled to take place at two different schools on two separate days in March 2020. Using survey software, an online registration form for volunteer interviewers was developed to select the day and shift of choice. The first event was a huge success that all staff and volunteers were very proud. Not only were planners surprised by the number of workforce partners who volunteered as interviewers, but we appreciate that Secretary McCamley and Department of Workforce Solutions staff traveled from Albuquerque to participate. Not only was this a hands-on learning experience for high school students, but it provided local employers the opportunity to participate in sculpting the interview skills of their future workforce. The unwelcomed COVID-19 triggered the cancellation of the second “Mock It Till You Rock It” event.

In addition to hosting and co-hosting events with workforce and community partners, New Mexico Workforce Connection Southwestern Area helps promote various partner events and activities on social media such as a Veterans Appreciation Fair, Computer Skills Classes, Walk-In Interviews at employer locations, and more. Promoting events for the community helps to create new and strengthens existing relationships within the community.

In PY20, more workforce partner meetings and engagements area planned. Plans to increase co-enrollment efforts with other partners are a priority, to include DVR. DVR and other partners will continue to work in Project E3 where the goal is to increase vocational rehabilitation participation of individuals with disabilities leading to greater employment outcomes.

Financials

Balance Sheet

On June 30, 2020, the Southwestern Area Workforce Development Board held assets in the amount of \$896,578.

Balance Sheet 6/30/2020-Close-Out-Unaudited

	<u>WIOA</u>
ASSETS:	
Cash and cash equivalents	\$ 34,326
Accounts Receivable-Grants	<u>862,252</u>
Total assets	\$ <u><u>896,578</u></u>
LIABILITIES AND FUND BALANCE:	
Accounts payable	\$ 896,578
Deferred Revenue	<u>-</u>
Total liabilities	<u>896,578</u>
Fund Balance	
Unreserved and designated for	
future expenditures	<u>-</u>
Total fund balance	<u> </u>
Total liabilities and fund balance	\$ <u><u>896,578</u></u>

Budget vs. Actuals

The Southwestern Area Workforce Development Board had an overall budget of \$8,004,141. As of the end of PY19, the Board expended \$5,105,881. The unexpended amount of \$2,898,260 has been allocated for PY20 and will be invested in various programs to benefit the employers, job seekers, and youth. Types of costs include, but are not limited to, Youth Work Experience, On-the-Job Training, Supportive Services, Customized Training, and Career Services.

**Southwestern Area Workforce Development Board
Workforce Innovation & Opportunity Act
Statement of Revenues, Expenditures, and
Changes in Fund Balances - Budget (GAAP BASIS) and Actual
For the Fiscal Year Ended June 30, 2020 Close-Out-Unaudited**

		<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Revenues:				
Federal grants	\$	8,004,141	5,105,881	2,898,260
Expenditures:				
Employment services:				
Program Year 19/Fiscal Year 20				
Adult		2,314,992	1,615,415	699,577
Dislocated Worker		862,385	293,492	568,893
Youth		1,689,742	519,676	1,170,066
Administration		545,585	85,862	459,723
Program Year 18/Fiscal Year 19				
Adult		1,037,747	1,037,747	0
Dislocated Worker		550,057	550,057	0
Youth		625,594	625,594	0
Administration		378,038	378,038	-
Total general governmental		<u>8,004,141</u>	<u>5,105,881</u>	<u>2,898,260</u>
Excess (deficiency) of revenues over expenditures		-	-	-
Fund balance, beginning of year		<u>-</u>	<u>-</u>	<u>-</u>
Fund balance, end of year	\$	<u>-</u>	<u>-</u>	<u>-</u>

Southwestern Area Workforce Development Board

PY19 Annual Report

Contact Information

Southwestern Area Workforce Development Board

PO Box 1072

Elephant Butte, NM 87935

(575) 744-4857

www.EmployNM.com

The Southwestern Area Workforce Development Board is an Equal Opportunity Employer and will make every effort to provide reasonable accommodations for people with disabilities who wish to attend a public meeting. Please provide notification at least 48 hours before the meeting by calling (575) 744-4857. Relay New Mexico: 711 (Voice) or 1-800-659-8331 (TTY).

Funded by the U.S. Department of Labor.